



The Ark Law Group Complete Guide to Short Sales

By Ross Kilburn, Lambros Politis Esq

Auroch Press, United States, 2013. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book ***** Print on Demand *****. This step-by-step guide explains how to work with your lender to achieve a short sale, so you can avoid foreclosure and get out of an unaffordable mortgage. Simple and straightforward chapters, written in plain English, outline how the foreclosure process works, what a short sale is, and how to determine whether a short sale is the best option for you. All of the implications of a short sale, including how it is easier on your credit rating than having a foreclosure on your record, as well as what it means for your ability to get financing in the future, are explained. Subsequent chapters outline the short sale process, explaining: - how to prepare a short sale package - what factors make a lender likely to approve a short sale - what to do if there is a second mortgage or other junior liens - who are the parties involved in negotiating a short sale - whether to work with a real estate agent or short sale negotiator - the tax implications of a short sale. The short...

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